# Raffaele Israilovici

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## WORK EXPERIENCE

### **IMVEST S.p.A.**

### Chairman of the Board of Directors

Via G.Pisanelli, n.4 – 00196 Roma

06.6876006

#### Rome, Italy

December 2010 - Present

Involved in all aspects of company management including strategy design, stakeholder communication, deal structuring and partnership development. Bringing decades of leadership and expertise of the Italian real estate market, managing over 1 billion euros transactions in residential and commercial developments.

- Strategy Development: Collaborating with the executive team to establish and align the company's strategic direction with shareholder interests.
- Stakeholder Management: Representing the company, fostering relationships with shareholders, investors, regulators, and other key stakeholders.
- Risk Management: Identifying and managing risks associated with the industry, implementing effective risk management strategies and controls.
- Financial Oversight: Monitoring financial performance, review statements, budgets, and ensure compliance with accounting standards, ensuring industrial plan execution.
- Corporate Governance: Ensuring compliance with governance principles, develop policies, and oversee their implementation.
- External Relations: Representing the company with other industry leaders, enhancing corporate reputation and promoting the shareholders' interests.

## Maghen Capital S.p.A

Member of the board of directors

- Successfully managing a portfolio of assets worth over 300 million euros, specializing in development, property leasing and trading.
- Led the development of major commercial properties and handled property and asset management, including large residential and commercial projects in Milan and Rome.
- Launched multiple industrial partnerships with key players in the Italian real estate market.

## DISMISSIONI IMMOBILIARI S.r.l.

Co-founder

- Co-founded and established a successful real estate brokerage & agency company from inception.
- Leading business development efforts, acquiring clients and cultivating strategic partnerships with large developers and investment funds, driving company growth, and establishing it as a leading player in the Italian market.
- Overseeing daily operations, including client acquisition, property listings, negotiations, and contract management.

## **EDUCATION**

**Liceo Scientifico L. Pirandello** Diploma di Maturità Scientifica

Master in Business Development LUISS University

## **OTHER INFORMATION**

Languages:Fluent in Italian, French and EnglishComputer:Expert in Excel, PowerPoint, BloombergDriving License:Category AMarital StatusMarried with two children

Rome, Italy Class of 1991

> Rome, Italy 1993

#### Milan, Italy December 2010 - Present

Milan. Italy

December 2010 - Present

## Elenco cariche:

Denominazione	Carica
Demofonte S.r.l.	Amministratore Unico
Mcinvest S.r.l.	Amministratore Unico
Via Torino 68 S.r.l.	Consigliere
Fdw S.r.l.	Amministratore Unico
Maghen Capital S.p.A.	Consigliere
Grande Abruzzi S.r.l.	Consigliere
Meti Re S.r.l.	Amministratore
Imvest Service S.r.l.	Amministratore Unico
Imvest S.p.A.	Presidente del Consiglio di Amministrazione- Amministratore Delegato
Ti Capital S.r.l.	Amministratore Unico
Imvest Short Rent S.r.l.	Amministratore Unico
Ceo Capital S.r.l.	Amministratore Unico
Ipg S.r.l.	Amministratore Unico